

# PUNEET ARORA

Assistant Professor, Economics and Public Policy  
Management Development Institute Gurgaon  
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## AREAS OF SPECIALIZATION

Behavioral and Experimental Economics, Education, Household Finance, Ethics/Morality

## EDUCATION

- Ph.D. in Economics (2020) from Georgia State University
- MA in Economics (2013) from Delhi School of Economics, University of Delhi
- BA (H) in Economics (2009) from Hans Raj College, University of Delhi

## RESEARCH/ACADEMIC WORK EXPERIENCE

- Assistant Professor, Economics and Public Policy, Management Development Institute Gurgaon, April 2023 - Present
- Postdoctoral Research Fellow (Applied Ethics and Morality Research Group), Faculty of Business Administration, Prague University of Economics and Business, September 2022 - March 2023
- Assistant Professor, Amrut Mody School of Management, Ahmedabad University, India, July 2020 – June 2022
- Graduate Research Assistant, Department of Economics, Georgia State University, USA, August 2016 – July 2020
- Freelance Consultant, BEASTNudge, India, October 2019 - Present

## PUBLICATIONS IN PEER-REVIEWED JOURNALS

- Can Recognition Nudge For Teachers and Principals Improve Student Performance? Evidence from a Field Experiment in India. (with I. Fazlul, T. Musaddiq, and A. Vats), **Applied Economics Letters** (2022)
- A For Effort: Incomplete Information and College Students' Academic Performance (with N. Wright), **Economics of Education Review** (2022)
- “Grade Reporting and Student Performance” (with N. Wright), **Education Economics** (2022)
- “Institutions, Firms, and Government Effectiveness” (with A. Chong), **Journal of Applied Economics**, 21,1: 175-196, December 2018

## WORKING PAPERS

- Games to Nudge Students: Experimental Evidence from India (with T. Musaddiq) - Under Review
- I Promise to Work Hard: The Impact of Written Pledge on Student Performance (with N. Wright and J. Wright) - Under Review
- Loan Choice, Anchoring and Framing Effect

- Gender bias in Teaching Evaluations: Experimental Evidence from India (with M. Roy) - Under Review
- Group Accountability and Tax Evasion (with S. Kim) - Under Review
- Grading Numerosity and Student Performance (with I. Tripathi and A. Jain) - Under Review

## **WORK IN PROGRESS**

- Closing the Tenure Gap: Research Strategies for Women in Economics (with I. Tripathi and K. Trivedi)
- Corruption and Dishonesty (with S. Bahnik, P. Houdek, M. Vranka)
- Prisoners and Stigma (with L. Cingl and V. Korbel)
- Conversations and Investments: An Experimental Study (with G. Dhamija and D. Nagori)

## **TEACHING**

- Management Development Institute Gurgaon (2023-)
  - Ethics in Public Service, Business Ethics and Sustainability, Corporate Social Responsibility, Managerial Economics
- Amrut Mody School of Management, Ahmedabad University (2020- 2022)
  - Experimental and Behavioral Economics; Empirical Research Methods for Economics; Microeconomics; and Macroeconomics
- Indian School of Business and Finance, New Delhi (2013- 14; 2015- 16)
  - Principles of Microeconomics; Intermediate Microeconomics and Mathematical Economics

## **AWARDS, FELLOWSHIPS and GRANTS**

- Seed grant, Ahmedabad University, “Do Professors Discriminate Against Students? Evidence from India” (PI), 2021, Rs. 2,00,000
- Seed grant, Ahmedabad University, “Do Students Discriminate Against Professors? Evidence from India” (Co-PI, with M. Roy), 2021, Rs. 2,00,000
- CEAR scholarship, CEAR, GSU, 2018-2020, \$5000 yearly
- AYSPS Dissertation Grant, 2019, USD \$6,800
- The Russell Sage Foundation, “Group Accountability and Tax Evasion” (Co-PI, with S. Kim), 2018, USD \$6700 dollars
- Best GRA award, AYSPS, 2017, \$3000 one time

## **ACADEMIC PRESENTATIONS**

- 2023: Gender and Economics, IIT Hyderabad, June 2023; Research Seminar Series, Faculty of Law, Charles University, March, 2023
- 2022: European Winter Meetings of the Econometric Society, Berlin School of Economics, December, 2022; Brown Bag Seminar Series, Prague University of Economics and Business, December, 2022; Management Development Institute, Gurgaon, November 2022
- 2021: European Winter Meetings of the Econometric Society, Virtual (Spain), December, 2021; Association for Education Finance and Policy (AEFP), Virtual (USA), March 2021

- 2020 and earlier: Behavioral Research in Economics Workshop (BREW), India, December 2020; 3<sup>rd</sup> Annual Economics Conference, Ashoka University, December 2019; Winter School 2019, Delhi School of Economics, December 2019; Indraprastha Institute of Information Technology Delhi, November 2019; Shiv Nadar University, Greater Noida, November 2019; Indian School of Business and Finance, New Delhi, November 2019; Advances with Field Experiments conference, University of Chicago, September 2019

#### **WORKSHOPS ATTENDED**

- IGC Summer School Delhi-2021, IGC Summer School Patna-2021, IZA Short Course on Research Skills-2021

#### **PhD STUDENTS DISSERTATION COMMITTEE**

- Ahmedabad University: Sharvari Dalal (Committee Member)

#### **MASTERS STUDENTS DISSERTATION ADVISOR**

- Ahmedabad University: Durga Nagori (2020-2022), Khushali Dutt (2020-2022), Arihant Jain (2020-2022), Anshuman K (2019-2021)